

# User Success Stories

## RT 80 Express, Inc.

RT 80 Express of Norton, OH, is a trucking success story. Incorporated in 1993, the company has grown to more than 60 power units, adding 40 of those units and an in-house brokerage operation in the last 2 years alone.

However with growth, come new challenges...keeping up with volume, limiting errors that inevitably come with multiple points of data entry, and the need to phase out manual processes that cannot keep pace with the growing company. Owner Pam Bilinovich soon realized that the existing system of multiple whiteboards, spreadsheets, and numerous points of data transfer/entry would not carry their expanding company on the road ahead.

In 2006, the company selected the Prophesy Dispatch solution with QuickBooks Pro Interface to help them gain control over their daily operations, meet demands, and handle the future growth of their company. "We looked at several dispatch software

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packages, said Bilinovich. "Prophesy was the clear choice for several reasons...power, affordability, and flexibility to handle our needs now and in the future."

The Prophesy Dispatch System is designed to simplify trucking company operations while mirroring the cus-

tomary processes used by the traditional dispatcher. The software handles the entire process from rate quoting to revenue settlement, all in one integrated system. With Prophesy, users like RT 80 Express never have to enter data twice, as all of the critical information flows in real time throughout every part of their business.

"I feel as though by implementing the Prophesy Dispatch Solution, we have taken an important step toward ensuring our future success," said Bilinovich. "Now we have the tools to handle all of the business we have worked so hard to establish....and plenty of capability to handle more!"

For more information about Prophesy's Total Software Solution for Trucking, email [moreinfo@mile.com](mailto:moreinfo@mile.com) or call (800) 776-6706.



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