

User Success Stories

John R Trucking Co., Inc.

The John R Trucking Co. story began in 1875, when a young Ohioan by the name of John R. Mueller founded John Mueller Co. His company was a great success over the following 100 years, selling and distributing building materials throughout Ohio and surrounding states. In 1974, Mueller's grandson, also John R. Mueller, identified a need to form a dedicated transportation subsidiary to improve fuel efficiency and increase company revenue, and thus John R Trucking Co. was born. Now, serving the entire US as well as much of Canada, this long-haul trucking company continues to transport various building materials for its parent company, as well as Humvees and armored SUVs for the US military.

John R Trucking has seen its ups and downs over the past three decades but always managed to stay afloat in the ever-changing economy. Tom Mueller, President and owner of John R Trucking and great grandson of founder John Mueller, was pleased with the success of his company but was frustrated with the disconnected mishmash of spreadsheets, whiteboards, and database applications that were used to

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manage the daily office work. “The same data had to be entered multiple times in several places, and we constantly had to move from one place to the next,” said Mueller. “I finally came to a point where I had to find a way to eliminate the redundancies in our workload before it got the best of us.”

Mueller reviewed several popular trucking software systems of different price levels and feature sets. After finding many to be priced low but cumbersome and lacking the necessary features, he discovered Prophesy DispatchSeries and found it to be a perfect match for what his company needed. Working with Senior Account Manager Quentin Eastman, Mueller configured a tailored package that would include Prophesy Dispatch with QuickBooks® accounting interface, modules for mileage and routing, fuel tax reporting, and driver management, and fuel card import and multi-company/brokerage options.

The John R Trucking staff then trained on the software with University of Prophesy instructor Miriam Vella. “I was very pleased with Miriam’s ability as well as her patience and friendliness,” said Mueller. “She was great to work with and did an excellent job teaching us the ins and outs of the software.”

Upon implementing the software, the staff put it to work for

them and immediately saw an enormous improvement in their productivity and office communication. “This is a far cry from the old days of using pen and paper and a whiteboard, with nothing tied together,” said Sandy Wilson, Office Manager. “All our software modules talk to each other and do so many things for us automatically that we could barely keep up with before.”

After seeing his new system in action, Tom Mueller was similarly impressed that all necessary tools for his business were now contained in a single, integrated suite that allowed the staff to do all of their work in one place. “Prophesy has helped us to increase our efficiency and cut down the man-hours required for completing any given job, by providing us with a single-point system for data entry and by automating tasks that used to be a slow, tedious undertaking. Many software companies promise miracles like this, but the difference with Prophesy is that they actually delivered on this promise. This software has made our jobs so much easier...maybe even too easy!”

Mueller also noted the ease with which his company was able to accommodate the Department of Transportation during a recent audit. “All the necessary reports were available right within the Prophesy software, so all we needed to do was to print them and hand them over. This proved to be very helpful as it allowed us to quickly complete the audit and get right back to business.”

Despite an ever-changing trucking industry and uncertain economic conditions, Tom Mueller is confident in the future success of his company. Indeed, with its intrepid fleet of 21 trucks, a dedicated staff of 20 employees, a legacy reaching back over 130 years, John R Trucking Co. is showing no signs of slowing. And with the help of Prophesy, the company’s future is that much brighter.

For more information about Prophesy’s Total Solution for Trucking, email moreinfo@mile.com or call 800-776-6706.

Account
Managed By:

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4 years with Prophesy

