

User Success Stories

Denis Gray Trucking

For more than a quarter century, Denis Gray Trucking of Puyallup, WA, has maintained a growing over the road trucking operation. Today, running 17 trucks, their business is stronger than ever. In 2005, co-owner Mike Gray set out to find a total dispatch software solution that would help the company manage its growth without adding additional overhead.

“We chose Prophesy for a number of reasons, including the absolute power and value of the package, as well as the overall level of customer service the company exhibited throughout the sales process,” said Gray. “From the beginning Prophesy provided us with a detailed view of the software, and through the online demonstration we were able to see exactly how the program would pertain to our operation. We really saw the advantage of the system from the start.”

“It used to take us nearly 4 days to complete payroll, now with the system it can be done from start to finish in an afternoon.”

The company selected Prophesy Dispatch software with QuickBooks Pro Interface. The system handles not only their dispatching and accounting functions, but also incorporates complete functionality for commercial mileage & routing, fuel tax calculation, and driver management.

Following implementation, the company noticed dramatic increases in efficiency. “With all of our cus-

tomers information present in the system, it takes approximately 30 seconds to book a load,” said Gray. “Also, payroll is now a breeze; it used to take us nearly 4 days to complete payroll, now with the system it can be done from start to finish in an afternoon.”

Established in 1980, Denis Gray Trucking is a flatbed trucking operation, hauling general freight including steel and lumber throughout the Pacific Northwest. The company employs a staff of 23, including 17 drivers.

For more information about Prophesy’s Total Software Solution for Trucking, email moreinfo@mile.com or call (800) 776-6706.

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