

# User Success Stories

## Connecticut Stone

A private fleet based in Milford, CT, Connecticut Stone hauls shipments of their decorative stone product throughout the Northeast via their fleet of eight trucks.

Since July of 2001, the team at CT Stone has utilized the Prophesy TaxTally solution to track and report their IFTA fuel taxes, and for good reason. "We purchased TaxTally following a DOT audit that didn't exactly go well," said Mike Flood, General Manager. "The auditors were requesting details that we simply didn't have on file. We ended up paying some fines, and looking for a better way to handle our fuel taxes. After the audit was complete, the auditor actually recommended Prophesy TaxTally to me as a way to better manage my fuel tax reporting. I researched the product and purchased it right away. I figured, if that's what the auditors like, then that's what we're going to get!"

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- Mike Flood, General Manager

"That's not uncommon," said Prophesy Vice President Bill Ashburn. "We routinely notice that State Auditors often use our TaxTally product to double-check themselves, and we have received many referrals as a result."

The team at CT Stone has had great success with DOT audits since that time, relying upon accurate, detailed information from their TaxTally software. "Now we are able to face an audit with confidence," said Flood.

In March of 2008, the team at CT Stone added the Prophesy Tracker GPS Truck Tracking solution, which enabled them to track their mobile resources and also utilize that info to supplement their fuel tax reporting with TaxTally (this dynamic pairing of products is now known as TaxTally GPS).

Through TaxTally GPS, precise GPS locations are gathered, recorded and downloaded for each vehicle in

the Connecticut Stone fleet. Location data is then merged with fuel transaction data from their fuel card provider. Upon validation, quarterly IFTA reports are calculated and prepared automatically without any further interaction or data entry within TaxTally GPS.

"Of course we keep a daily odometer reading that's turned in by the drivers for verification," said Flood. "Auditors appreciate a second source to validate the mileage. But the huge plus of this solution is that there is rarely any need for data entry. It takes me literally 30 minutes to run the fuel tax reports; I just download the data, verify it, and print the reports. It saves so much time!"

For more information about Prophesy TaxTally GPS, contact Prophesy at 800.776.6706 or email [moreinfo@mile.com](mailto:moreinfo@mile.com). To view their entire product line, visit them on the web at [www.mile.com](http://www.mile.com).

### About Connecticut Stone:

Connecticut Stone is an award winning, family owned and operated full-service natural stone company located on 15 acres in Milford, Connecticut. For over sixty years, they have led innovation within the stone industry with a diverse array of natural stone products for both interior and exterior use, from custom countertops, vanities and fireplace facings that beautify your home, to natural stone veneer, flagging, coping and wallstone to enhance any landscape. For more information, visit them on the web at [www.connecticutstone.com](http://www.connecticutstone.com).

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